

# Q-CHIP Industry Briefing

September 2025



# **Q-CHIP Industry Briefing**

1 Welcome and acknowledgements

2 Q-CHIP overview

3 Questions and Answers



# **Q-CHIP** overview

Queensland's Housing Investment Pipeline will deliver **53,500 social and community homes** by 2044, with homes to be delivered by the State and community housing providers

For community housing, a new procurement model has been established, the *Queensland Community Housing Investment Pipeline* (Q-CHIP):



is an always open front door for CHPs (with their partners) to submit community housing projects



seeks to build and grow community housing (new builds and turnkeys)



offers **funding support for all community housing outcomes** to encourage CHPs to partner with developers, builders, institutional investors and superannuation funds



focus on social housing projects with affordable component permissible in certain circumstances



# Q-CHIP process

The phases of the Q-CHIP process are:

Presubmission discussion Expression of Interest (EOI)

**EOI Evaluation** 

Detailed Proposal Detailed Proposal Evaluation

Contract and Approvals

Proposals are expected to develop across the Q-CHIP phases in line with the below:

### **PRE-SUBMISSION DISCUSSION**

Proponents have:

- Identified a site
- a project concept (product, cohort)
- Initiated landowner discussions

### **EXPRESSION OF INTEREST**

Proponents have:

- Pathway to site tenure
- QS cost estimate, concept design, planning advice, construction timing

### **DETAILED PROPOSAL**

Proponents have:

- Site optioned or secured
- Builder quotes, detailed design, planning approval, financing support



# Goals and objectives

- Early engagement CHPs are able to get early, direct feedback regarding their proposals and how they align with the evaluation criteria and Department's priorities, before making significant investments in proposals
- Efficient the Department is able to consider proposals in a way that matches the particulars of the project
- **Collaboration** a greater ability for the Department and the CHP (and its partners) to work together to plan and deliver projects
- Long term planning both the Department and CHPs will be able to build longterm pipelines of projects, allowing planning with certainty



# Q-CHIP parameters

- **'Social First' priority** with affordable dwellings considered where it can be demonstrated that they:
  - enable greater density
  - reduce social housing demand

Provide better access to relevant social Housing Register data to inform project development – e.g. breakdown by LGA, bedroom count and age bracket.

LGA	Age Cohort	1 Bed	2 Bed	3 Bed	4+ Bed	Total
Brisbane	26 to 55 years old	2,809	726	661	242	4,437
	Over 55s	1,020	169	38	10	1,237
	Youths Under 25s	562	192	82	2	838
Total		4,391	1,087	780	254	6,512

Visibility of indicative regional targets to inform project development and priority areas for delivery



# Q-CHIP criteria

### **MANDATORY CRITERIA**

- 1. Applicants <u>must be a registered CHP</u>, be in the process of <u>registering as a CHP</u>, or <u>partnering</u> with a registered CHP (noting, the department will only enter into funding agreements with registered CHPs)
- Projects must <u>prioritise social housing</u> for eligible households on the Housing Register
- 3. Applicants must complete and sign the Ethical Supplier Threshold form and agree to the Terms and Conditions

### **EVALUATION CRITERIA**

### **Evaluation Criteria 1: Tenure and suitability**

Demonstrate ownership, or a pathway to ownership or exclusive control, of the proposed site Demonstrate the suitability of the site, detailing key project features and risks

### **Evaluation Criteria 2: Housing solution**

Substantiate how the project responds to a demonstrated need with a suitable housing solution

### **Evaluation Criteria 3: Value for money**

Submit the projects' financial metrics including total development costs and State support requirements

### **Evaluation Criteria 4: Development readiness**

Demonstrate that the project can be delivered in a timely manner

### **Evaluation Criteria 5: Capability and capacity**

Demonstrate experience delivering, operating and financing (if applicable) similar sized projects



# Ways to partner

CHPs are encouraged to partner with developers, builders, local governments, institutional investors, and superannuation funds to deliver more community housing across Queensland.

- If you are interested in developing social and affordable housing, please contact
  a community housing provider (CHP) to discuss options to partner with them to
  develop and operate your property. A register of CHPs is available at:
  <a href="https://www.nrsch.gov.au/national\_register">https://www.nrsch.gov.au/national\_register</a>
- You can also reach out to the Community Housing Industry Association (CHIA) Queensland or QShelter to find out more about how to partner with a CHP.



# Support for CHPs

Community Housing Futures program has been renewed for another round



Like Round 1, as part of the Community Housing Futures program **grants** will be available to support CHP's growth agenda and this can include the investigation of future opportunities



Grant process is expected to **open in the coming weeks** – stay tuned.



## Contact information

**Probity Advisor:** Mark Henderson

m.henderson@charleskendall.com.au

Website: <a href="https://www.housing.qld.gov.au/qchip">https://www.housing.qld.gov.au/qchip</a>

Email: QCHIP@housing.qld.gov.au



# Questions?



# **SELTVERING**FOR QUEENSLAND

